**FY 2012 Revenue**

Income by source

- Grants: 821,635
- Contributions by individuals: 303,305
- Program services and miscellaneous: 52,386

**TOTAL REVENUE**: 1,177,326

**FY 2012 Expenses**

Expense by program

- Admin: 26%
- Science: 15%
- Education: 13%
- Restoration: 31%
- Fund raising: 10%
- Laguna Environmental Center: 5%

- Personnel: 385,189
- Other project/program costs: 147,133
- Office & administration: 58,307
- Professional services: 20,294
- Loan interest, bank fees & taxes: 14,971
- Fund raising event costs: 13,764
- Maintenance & utilities: 7,407
- Training & volunteer costs: 4,754
- Merchandise production: 3,744
- Depreciation: 37,385

**TOTAL EXPENSES**: 692,947
To preserve, restore and enhance the Laguna de Santa Rosa, and to inspire greater public understanding and appreciation for this magnificent natural area.
Dear Friends,

The 2011-2012 Fiscal Year was a momentous one for the Laguna de Santa Rosa Foundation. During this period we completed construction of our new facility Great Blue Heron Hall (right). This facility, together with the outdoor interpretive signage and native plant landscaping largely completes the Laguna Environmental Center project. The Center also includes the renovated Civil War era farmhouse that has been our offices for the last three years and a native plant nursery. Altogether the Center has been a project nine years in the making.

A Grand Opening in May brought over 600 visitors in a single day!

Heron Hall is being used for many things: our own nature education series, Learning Laguna docent training, board and other meetings and new fundraising events. We are also renting the facility to other groups for meetings, corporate retreats, memorials, etc. All of these uses help further our mission to educate the public about the Laguna ecosystem and generate additional public support for the rest of our mission to restore and protect “our” Wetland of International Importance.

Please come out to the Center to learn more; not only is there lots to see here, but you can also pick up newly published brochures about hiking and kayaking in the Laguna, purchase a Field Guide to the Laguna or a Field Guide to the Vernal Pool Plants on the Santa Rosa Plain. You can also do some birdwatching, plein air painting, or just have a picnic lunch at one of the many picnic tables and benches.

For the Laguna,

Hugh Helm
President, Board of Directors

David Bannister
Executive Director
Education
Raising Public Awareness and Providing Environmental Education

- During the 25th & 26th seasons of Learning Laguna, over 1144 students from 41 second, third and fourth grade classes learned directly about Laguna plants and animals and the importance of wetlands through interactive classroom activities and experiential field trips to the Laguna. Docents served 169 (15% more students this year – 169 more students experienced the wonders of the Laguna!

- We gratefully acknowledge the work of 60 Laguna docents who skillfully and heart fully contributed more than 1055 hours of teaching time to Learning Laguna.

- $1,956 in bus scholarships were awarded to 30% of participating Learning Laguna classes, enabling 375 students to experience the Laguna.

- Fourteen new docents completed the 10-week docent training class in spring.

- The education team created activities and site tours for the grand opening of the Laguna Environmental Center.

- A new volunteer program was created for the Laguna Environmental Center entitled Laguna Guides and the first training was conducted in June with 22 participants.

Restoration
Bringing Back the Laguna’s Natural Abundance

- Hosted our third annual Tree-A-Thon event where 80 volunteers planted nearly 600 trees in the City of Sebastopol Laguna Wetlands Preserve.

- Hosted nine Laguna Keepers events throughout the Laguna and several special Laguna Learning Center Landscape workdays which generated over 700 volunteer hours for restoration efforts in the Laguna.

- Continued to implement the Middle Reach Restoration Project which included twenty-eight acres of habitat restoration with over 3,000 native plants installed in the Sebastopol Laguna Wetlands Preserve.

- Grew and diversified our internship program to create enriched work experience opportunities for college students which generated over 1,370 hours of project support.

- Encumbered over $175,000 in grants and matching project support for future restoration efforts in the Laguna.

- Engaged a wide spectrum of community groups in our work including: North Bay Conservation Corps’ Project ReGeneration, Sonoma Youth Ecology Corps, Analy, Cardinal Newman and Windsor high schools, and international exchange students with Global Student Embassy.

Conservation Science
Understanding and Protecting the Laguna Watershed

- Conducted the 6th year of the Adopt a Vernal Pool program – a volunteer Citizen Scientist led effort to gather annual data on endangered plant populations.

- Published the “Field Guide to the Vernal Pool Plants of the Santa Rosa Plain” that will serve as a support text for Adopt a Vernal Pool Citizen Scientists.

- Evaluated water quality of creeks and streams for the 2nd year in the lower Laguna watershed.

- Controlled the invasive exotic plant species Mentha pulegium in 100 vernal pools using hand-spraying and implemented a study to evaluate the effectiveness in a subset of pools.

- Mapped the extent of the invasive exotic plant Ludwigia sp. that continues to spread throughout the Laguna watershed and used spatial analyses to compare the present extent to known and previously mapped occurrences.

- Continued Long-Term Bird Surveys establishing a baseline for assessing potential impacts of trails in the Laguna and evaluating the success of the Middle Reach Restoration Project.
laguna Foundation is grateful to every one of the individuals and organizations who made a broad range of financial gifts from July 1, 2011 to June 30, 2012.

$10,000+

$5,000 - $9,999

$2,500 - $4,999
Community Foundation Sonoma County, Petersen Builders, Inc, Rotary Club Sebastopol, Mike and Barbara Shepherd, Anne and W. Clayton Stephens, Janis and Warren Watkins.

$1,000 - $2,499
Harold Appleton, Kim and Bill Cordell, Terry and Joanne Dale, Christine Engel and Hugh Helm, Victoria Fullerton, HMS Travel Group, Food & Wine Trails, Tom and Sally Lambert, Inc., Tom and Janine Origer, Richard and Trish Power, The Heck Foundation, Wright Contracting, Inc.

$500 - $999
Amy’s Kitchen, Bill and Gail Bettinelli, Lawrence and Eliana Brooke, Denise Cadman and Stuart Schroeder, Mike Center and Marlene Russell, Marcia Coleman, Bill and Joyce Cox, Bart and Ditty Deamer, Miles Ferris, Susie Hagemeister, Sharon Hawthorne, Carroll and John Hirsch, Rhoann Ponseti and Stefan Jonson, Pat and Tim Preston, Prunuske Chatham, Inc., Redwood Credit Union, Redwood Hill Farm, Sonoma County Agricultural Preservation and Open Space District, Summerfield Cinemas, True Liberty Bags, John and Claire Werner.

$250 - $499

Laguna Foundation is grateful to every one of the individuals and organizations who made a broad range of financial gifts from July 1, 2011 to June 30, 2012.
$100 - $249

New Public Education Programs!

Tule Basket-Making Workshop, July 2012

Laguna Headwaters Walk, September 2012
# Statement of Activities
For the Year Ended June 30, 2012

## REVENUES AND SUPPORT

<table>
<thead>
<tr>
<th></th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
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<tbody>
<tr>
<td>Grants</td>
<td>$789,922</td>
<td>$31,713</td>
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<td>$821,635</td>
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<tr>
<td>Contributions by individuals</td>
<td>288,814</td>
<td>14,491</td>
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<td>303,305</td>
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<tr>
<td>Program income</td>
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<td></td>
<td></td>
<td>52,386</td>
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<tr>
<td>Other income</td>
<td>14,922</td>
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<td>29,508</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>66,098</td>
<td>-66,098</td>
<td></td>
<td>0</td>
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<tr>
<td><strong>Total revenues and support</strong></td>
<td><strong>1,197,220</strong></td>
<td><strong>-19,894</strong></td>
<td><strong>0</strong></td>
<td><strong>1,117,326</strong></td>
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## EXPENSES

### Program services

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<tr>
<th>Service</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
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<tbody>
<tr>
<td>Restoration</td>
<td>205,642</td>
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<td>205,642</td>
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<tr>
<td>Conservation science</td>
<td>100,086</td>
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<td>100,086</td>
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<tr>
<td>Education</td>
<td>82,941</td>
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<td>82,941</td>
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<tr>
<td>Laguna Environmental Center</td>
<td>34,653</td>
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<td></td>
<td>34,653</td>
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<tr>
<td><strong>Total program services</strong></td>
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### Supporting services

<table>
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<tr>
<th>Service</th>
<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Management and general</td>
<td>196,687</td>
<td></td>
<td></td>
<td>196,687</td>
</tr>
<tr>
<td>Fundraising and member services</td>
<td>72,938</td>
<td></td>
<td></td>
<td>72,938</td>
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<tr>
<td><strong>Total supporting services</strong></td>
<td><strong>269,625</strong></td>
<td><strong>0</strong></td>
<td><strong>0</strong></td>
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</table>

**Total expenses**  

<table>
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<tr>
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<th>Unrestricted</th>
<th>Temporarily Restricted</th>
<th>Permanently Restricted</th>
<th>Total</th>
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<tbody>
<tr>
<td></td>
<td><strong>692,947</strong></td>
<td><strong>0</strong></td>
<td><strong>0</strong></td>
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## Change in net assets

<p>| | | | | |</p>
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<thead>
<tr>
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<tr>
<td></td>
<td>504,273</td>
<td>-19,894</td>
<td></td>
<td>484,379</td>
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</table>

## Net assets, beginning of period

<p>| | | | | |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td></td>
<td>1,804,225</td>
<td>42,901</td>
<td>10,000</td>
<td>1,857,126</td>
</tr>
</tbody>
</table>

## NET ASSETS, END OF PERIOD

<p>| | | | | |</p>
<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td></td>
<td><strong>$2,308,498</strong></td>
<td><strong>$23,007</strong></td>
<td><strong>$10,000</strong></td>
<td><strong>$2,341,505</strong></td>
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</tbody>
</table>

*These statements are unaudited and for internal use only.*
Statement of Financial Position  
As of June 30, 2012

**ASSETS**

**Current assets**
- Cash and equivalents: $14,118
- Accounts receivable: 69,299
- Other current assets: 38,195
  - Total current assets: 121,612

**Fixed assets**
- Land, See Note 1: 150,000
- Building and property improvements: 1,968,166
- Property net of accumulated depreciation: 45,493
  - Total fixed assets: 2,164,109

**Other assets**
- Lease gift in kind less value discount: 201,207
- Endowment fund: 8,872
  - Total other assets: 210,079

**Total assets**: $2,495,800

**LIABILITIES AND NET ASSETS**

**Current liabilities**
- Accounts payable: 28,511
- Accrued vacation: 10,359
- Current portion, long term debt: 57,000
- Payroll liabilities: 4,013
- Other payables: 2,518
  - Total current liabilities: 102,401

**Long term liabilities**
- Loan payable, See Note 2: 51,894
  - Total long term liabilities: 51,894

**Net assets**
- Unrestricted: 2,308,498
- Temporarily restricted: 23,007
- Permanently restricted: 10,000
  - Total net assets: 2,341,505

**Total liabilities and net assets**: $2,495,800

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**Grants and Contracts**
- Bothin Foundation
- California Department of Transportation
- California Native Plant Society
- California State Coastal Conservancy
- California Water Resources Control Board
- California Wildlife Conservation Board
- City of Santa Rosa
- City of Sebastopol
- Community Foundation Sonoma County
- Dean Witter Foundation
- Kimball Foundation
- Medtronic Foundation
- San Francisco Bay Joint Venture
- Sonoma County Fish & Wildlife Commission
- Sonoma County Water Agency
- Sonoma County Agricultural Preservation and Open Space District
- US Environmental Protection Agency
- US Fish and Wildlife Service

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**Notes**

Note 1 - Land is shown at current appraised value. The property is encumbered by a conservation easement.

Note 2 - Note dated June 24, 2010, with principal-only payments through June 30, 2013. Simple interest accrues on principal balance at a rate of 5% per annum. Interest to be waived upon completion of principal payments in accordance with terms of note.